WHAT IS MEANT BY THE TERM OCCUR
What Is Meant By “Occur”

What we mean by “occur” is:

The way in which “what you are dealing with” registers (exists) in some way for you – whether you take note of it (are conscious of it) or not.

More rigorously, what occurs for you is what is going on out in life. That is, what occurs for you is 1) objects and situations out in the world, and 2) other people and yourself out in the world – all these occurring as a whole (a holistic unity).

Note that when you are engaged with life, you occur as an interactive part of the whole, not as something separated from (distinct from) the whole.
Earlier we spoke about your “Way of Being” (what is going on with you internally) as something separate from the whole, but here we are speaking about the way you occur for yourself out in life as part of the whole, and that is a different perspective on you – different than what was meant by your Way of Being.

Also, please don’t think of occur as being another word for perception. “Perception” is a neuroscience term and “occur” speaks about what shows up for you as-life-is-lived by you.
EXERCISE

With a partner(s) share:

How do you *occur for yourself* when you are *out in life* compared to how you *occur for yourself* when you are focused on what is going on with you internally?
What Is Meant By “Occur”

When we speak about “The way in which what you are dealing with occurs for you” we mean the way in which each of the following registers or shows up for you (either consciously or unconsciously):

1. the circumstances on which you are acting;

2. the circumstances in which you are acting on whatever you are acting on (your environment or surroundings);

3. the way in which you show up for yourself in those circumstances.
What Is Meant By “Occur”

To repeat, the way in which “what you are dealing with” *occurs* for you includes not only:

1. the way in which the circumstances you are acting on occur for you, but also includes

2. the way in which the circumstances in which you are acting on whatever you are acting on (your environment or surroundings) occur for you, and

3. also includes the way in which you *occur* for yourself in those circumstances – the way you occur for yourself is another part of the circumstances that you are dealing with.
EXERCISE

With a partner(s) discuss in a leadership situation (broadly defined):

1. the way in which the circumstances you are acting on occur for you,

2. the way in which the circumstances in which you are acting on whatever you are acting on (your environment or surroundings) occur for you, and

3. also includes the way in which you occur for yourself in those circumstances.
WHAT IS MEANT BY THE TERM CORRELATED
What is Meant by “Correlated”

At the most basic level, “correlated” means connected in some way. That is, if one thing is correlated with another thing, these two things are connected in some way.

However, what we mean by “correlated” is a very specific kind of connection.
What **Is Not** Meant by “Correlated”

First, if you have studied statistics, please note that by “correlated” we do not mean a mere statistical correlation. (If you haven’t studied statistics and don’t know what this means, don’t worry about it.)

Second, the special kind of correlation (connection) that we will be speaking about is **not** one of cause and effect. In short, the connection between the two things we will be speaking about that are correlated is something other than cause and effect.
What Is Meant by “Correlated”

By “correlated” we mean a specific kind of connection between two things. It is like two things that are “in-a-dance-with” each other. Or said more rigorously, two things that are interrelated by being naturally, necessarily closely connected.

In summary:

What is meant by “correlated” as we will be using the term is: two things that are interrelated by being naturally, necessarily closely connected. Or in everyday language, two things that are always naturally correlated with each other. Or more poetically, two things that are “in-a-dance-with” each other.
NOW WE ARE READY TO ANSWER THE QUESTION:

GIVEN THAT YOUR WAY OF BEING AND ACTING ARISE TOGETHER AS THOUGH ONE THING, WHAT IS THE SOURCE OF YOUR WAY OF BEING AND ACTING?
The Beginning of the Source of Being a Leader in Life

The answer to the question “What is the source of my way of being and acting in life?” opens up the possibility of being a leader in life.

We always have an explanation that acts as a justification for the way we act and the way we are, but those explanations rarely give us any access to the source of our way of being and our way of acting. As a result, we go on pretty much the same as we have always been and have always acted – especially if we are arrogant about it.
That you discover for yourself the answer to the question – “What is the source of my way of being and acting in life?” – is absolutely critical to your being a leader in life. And to get clear about the answer, you yourself must be asking the question, not simply listening to the question or reading the question to yourself.

Do you really want to know the answer to the question “When I am being a leader, what is the source of my way of being and acting?”